

ENTERPRISE**MAP FEEDBACK****HOT OFF THE PRESS****CUSTOMER SUPPORT****INTERACT****ISDN****DATA TRANSPORT****DATA HARDWARE****VIDEO****BILLING**

Arizona ISDN Single Line Service

Basic Service

Arizona Basic Service Pricing

	Basic Access 200 hrs. included
Monthly Fee	\$68.00
CALC	\$6.00
Usage Charge per minute after 200 hrs*	
Intra Wire Center	\$0.02/min
Inter Wire Center, 0-25 Miles	\$0.04/min
Inter Wire Center, 25+ Miles	\$0.07/min
Installation	\$140.00
Other charges may apply	
*B channel Outgoing	

Standard Packages

The standard package includes a total of six call appearances, per terminal. The six call appearances will include one Primary Directory Number and five call appearances made up of the following:

- Maximum of one Secondary Directory Number
- Maximum of five call appearances of the Primary Directory Number (same number)
- Maximum of four call appearances of the Secondary Directory Number (same number)
- Maximum of one Analog Call Appearance
- Maximum of two Shared Directory Numbers

Additional call appearances are available at rates and charges specified in Optional Features and Functions.

Usage Discounts

- Weekday 8am-5pm: Full Rate
- Weekday Evening and Sunday 5pm-11pm: 35%



Colorado ISDN Primary Rate Service

	Monthly Rate	3 Year Service Agreement Monthly Rate	5 Year Service Agreement Monthly Rate	NonRecurring Charge
COLORADO				
Voice/Data PRS				
T1 Facility	\$170.00	\$126.90	\$109.98	\$900.00
Service Configuration	\$400.00	\$400.00	\$400.00	\$1,025.00
23 Two Way B Channel	\$709.09	\$709.09	\$709.09	\$782.00
DID Trunk Termination	\$920.00	\$920.00	\$920.00	\$805.00
TOTAL	\$2,179.09	\$2,155.99	\$2,139.07	\$3,512.00

B channel monthly rates are not usage sensitive. Additional charges may apply for federal, state, and/or city tax. Monthly rates and nonrecurring charges detailed above do not include CPE. Prices are subject to change. Data Only PRS tariff is planned but pending.

Standard Features

- Delivery of incoming calling line identification (where SS7 and U S WEST CLASS features are deployed)
- Support of circuit switched data of the B channel
- Up to eight PRS facilities can be supported by one D channel
- D channel back up
- Circuit switched data only PRS (limited availability)

[ISDN Page](#) | [FAQ](#) | [Availability](#) | [Pricing](#) | [How to Order](#)

USWEST



Colorado ISDN Single Line Service

Basic Service

Colorado Basic Service Pricing

	Voice	Voice + Data
Monthly Fee	\$55.28	\$60.28
CALC	\$6.00	\$6.00
Installation	\$65.00	\$67.00
Other charges may apply		

Standard Packages

The standard package includes a total of three call appearances, per terminal. One call appearance must be a Primary Directory Number and the other two call appearances can be:

- Primary Directory Number (same number)
- One Analog Call Appearance (one only)
- Shared Directory Numbers

Additional call appearances are available at rates and charges specified in Optional Features and Functions.

Standard Features

Voice Features

- Call Appearance
- Call Exclusion
 - Automatic Exclusion
 - Manual Exclusion
- Call Forwarding Busy Line-All Calls PreProgram
- Call Forwarding Don't Ans-All Calls PreProgram
- Call Forwarding Variable-All Calls
- Call Hold
- Call Transfer
- Caller Identification Blocking - Per Call
- Calling Line Identification
 - Incoming
 - Outgoing

EXHIBIT 2

How will you use it?*

Palo Alto, CA 94303-3833

Dear _____:

When you're expecting an urgent call at home, you can't afford to have your phone tied up. That can end up costing you big time. So what do you do?

The answer is simple.

Start using an extra line to save time. And money.

Get an additional phone line from Pacific Bell and you can manage your calls more professionally by using a separate phone line – and a separate number. That can make telecommuting or working at home even easier. And a lot more efficient. For you. Your clients. And anyone else you share the phone with.

Use an extra line for only 37¢ a day.

For just \$11.25 a month, our flat rate residential line offers you unlimited local calling. With this option, your local service is only 37¢ a day. If you don't make many local calls, you can lower your cost even more by using our measured rate service for \$6 a month. And with a low activation charge of \$34.75* (we can bill you over three months, interest free), adding an extra line makes it easy on your budget, too.

Order now and get up to five months of free unlimited access to the Internet from Pacific Bell Internet Services.

Order an additional line before November 30, 1996, and you can get up to five months of unlimited access to the Internet from Pacific Bell Internet Services.¹ Access includes e-mail, news-groups, the World Wide Web, Customized Netscape Navigator™ Personal Edition, specially designed Yahoo!™ directory services, and customer service 24 hours a day, 7 days a week. So let Pacific Bell make it easier for you to work at home. Call us toll-free at 1-888-251-3600 to set up an appointment to have an extra phone line installed. Then whenever clients call, you won't have to send them any busy signals.

Sincerely,

Mark Pitchford

Mark Pitchford
Vice President, Consumer Markets

P.S. One more thing: Because we value our Work at Home customers, we're developing a program specifically for your Work at Home needs. Watch for details.

*Other installation-related charges and usage costs, including toll and long-distance charges, may apply. Long-distance charges are determined by your carrier of choice. Additional wiring in your home, if needed, may be installed and maintained by you, Pacific Bell, or another vendor of your choice. If you wish to have Pacific Bell perform this service, the cost is \$85 for the first jack installation. Due to capacity limits, Pacific Bell cannot guarantee the availability of additional lines in all areas.

¹Part of this offer comes through Pacific Bell Awards, a free program you can sign up for when you order an additional line. You'll get five months of free Internet access plus a bonus award worth 5,000 Pacific Bell Awards points, which can be applied towards three additional months. Get 1,000 extra points just for enrolling. Pacific Bell Awards are subject to the terms and conditions of the program, which may change from time to time without notice. You must enroll in Pacific Bell Awards to receive 1,000 bonus points. This offer cannot be combined with any other offers. Some restrictions apply. Call for details.

♻ Printed on recycled paper

@Bell Atlantic Internet Solutions

Looking for a great holiday gift? How about Internet access?

Call Bell Atlantic Internet Solutions (1-800-NET-5145) today to order the Bell Atlantic.net Gift Package.

Here's how the Gift Plan works:

- Gift packages cost \$20 for 30 days of unlimited use (which includes all applicable GSP charges.)
- The Gift Giver may purchase as many 30 day periods as they like using a VISA or a MasterCard.
- All new subscribers receive an introductory special with 30 days free.
- For example, if the Gift Giver buys two 30 day gift periods (\$40.00), the recipient gets 90 days (two 30 day gift periods plus the 30 day introductory special) of internet access.
- The Gift Recipient will receive the Bell Atlantic.net software and a personalized gift card with instructions on how to register for their Gift Package.

Terms and Conditions of the Gift Package:

- The Gift Recipient must access the Internet via an analog connection.
- This offer is not valid for ISDN users.
- Long distance charges, if applicable, are not included with the Gift Package.
- The Gift Recipient must have a valid VISA or MasterCard to register with the services.
- Billing will automatically continue on the Gift Recipient's credit card after the Gift Package has expired, unless the Recipient cancels the service via the date designated upon registration.
- New subscribers to Bell Atlantic.net, only, are eligible to receive the Gift Packages.
- Gift Recipients must select the unlimited monthly plan during the registration process.

Thank you for selecting Bell Atlantic.net!

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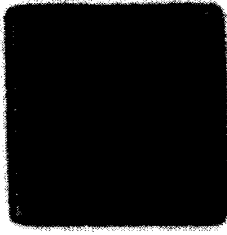
Bell Atlantic . net

Bell Atlantic Announces Dial-Up Internet Access for Home and Work

Bell Atlantic . net

Order Now!
30 Days of Free Unlimited Access *

Bell Atlantic.netSM, a dial-up Internet access service, is now available to consumers and businesses in the Washington, D.C., Baltimore, Roanoke, Blacksburg, Philadelphia, Northern New Jersey, Central New Jersey, Southern New Jersey, Pittsburgh, and Hampton Roads metropolitan areas. For a limited time, Bell Atlantic will offer new subscribers 30 days of free unlimited Internet access.*



Bell Atlantic.net makes connecting to the Internet as easy as using the telephone. **Bell Atlantic.net** comes with everything you'll need to browse, e-mail, chat and search the Internet. Our site provides clear navigation and easy access to local information as well as numerous other sites on the World Wide Web.

You'll always spend more time finding and less time searching for what you want -- whether for pleasure or business. Take a short tour of **Bell Atlantic.net**, read the Bell Atlantic.net news release to find more information on areas of availability and pricing, and then contact us to request a free copy of **Bell Atlantic.net** software.

30 DAYS OF



UNLIMITED ACCESS

*GSP charges not included.

Bell Atlantic.net is simple and straightforward, designed with you in mind to provide real solutions for your everyday life, whether you're at work or at home. Bell Atlantic.net includes competitively priced Internet access, a customized Netscape browser, and simple navigation tools that lets you find what you want without any fuss. All this, combined with an emphasis on local content and customer service makes using the Internet as easy as using your phone. Bell Atlantic takes the mystery and fear out of connecting to "The Internet" and brings it to you in a clear, friendly way that opens doors to new vistas, new opportunities, new places to visit, new and exciting information resources. Get in touch with your world, with what's important to you - at home, at work...anywhere!



Bell Atlantic Internet Solutions provides a full suite of services -- plus the expertise to customize these services into a comprehensive Internet solution that fits your exact needs now . . . and as you grow. From high-speed connections to security features to hosting your own Internet site, you can count on Bell Atlantic to tailor these services into a fully integrated solution. Learn how Bell Atlantic Internet Solutions meets all of your needs. For Bell Atlantic Internet Solutions service availability, check our Availability Schedule. Or simply contact us if you want more information.

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EXHIBIT 3

CUMULATIVE FIGURES FOR THE SEVEN MAJOR RBOCs AND GTE

	Operating Revenues (in Millions of \$)	Total Dividends Paid (in Millions of \$)	Total Number of Access Lines (in Thousands of Lines)	Number of New Lines Since Previous Year (in Thousands of Lines)
1991	95,384	8,298	123,427	2,206
1992	97,412	8,766	126,950	3,523
1993	99,817	8,933	130,565	3,615
1994	102,899	9,325	134,932	4,367
1995	105,571	9,539	140,489	5,557
Q1 to Q3-96	81,199	6,439	145,667	5,178

AMERITECH

	1991	1992	1993	1994	1995	Q1-96	Q2-96	Q3-96
Operating Revenues*	10,983	11,285	11,865	12,569	13,428	3,567	3,744	3,722
Total Dividends Paid*	902	943	999	1,053	1,107	294	294	291
Total # of Access Lines**	16,584	17,001	17,560	18,239	19,057	19,225	19,399	19,552
# of New Lines Since Previous Year**	306	417	559	679	818	168	174	153

* (in millions of \$)

** (in thousands of lines)

Sources:

AMERITECH Annual Report for the fiscal year ended December 31, 1993

AMERITECH Annual Report for the fiscal year ended December 31, 1995

AMERITECH Form 10Q, as of March 30, 1996

AMERITECH Form 10Q, as of June 30, 1996

AMERITECH Form 10Q, as of September 30, 1996

BELL ATLANTIC

	1991	1992	1993	1994	1995	Q1-96	Q2-96	Q3-96
Operating Revenues*	12,660	12,836	13,146	13,791	13,429	3,208	3,260	3,298
Total Dividends Paid*	976	1,070	1,156	1,195	1,218	317	316	316
Total # of Access Lines**	17,750	18,181	18,645	19,168	19,820	20,033	20,145	20,380
# of New Lines Since Previous Year**	226	431	464	523	652	213	112	235

* (in millions of \$)

** (in thousands of lines)

Sources:

BELL ATLANTIC Annual Report for the fiscal year ended December 31, 1993

BELL ATLANTIC Annual Report for the fiscal year ended December 31, 1995

BELL ATLANTIC Form 10Q, as of March 30, 1996

BELL ATLANTIC Form 10Q, as of June 30, 1996

BELL ATLANTIC Form 10Q, as of September 30, 1996

BELLSOUTH

	1991	1992	1993	1994	1995	Q1-96	Q2-96	Q3-96
Operating Revenues*	14,445	15,202	15,880	16,844	17,886	4,541	4,620	4,829
Total Dividends Paid*	1,336	1,354	1,368	1,369	1,400	348	358	348
Total # of Access Lines**	18,035	18,650	19,333	20,220	21,133	21,492	21,721	21,943
# of New Lines Since Previous Year**	552	615	683	887	913	359	229	222

* (in millions of \$)

** (in thousands of lines)

Sources:

BELLSOUTH Web Site

BELLSOUTH Annual Report for the fiscal year ended December 31, 1993

BELLSOUTH Annual Report for the fiscal year ended December 31, 1995

BELLSOUTH Form 10Q, as of March 30, 1996

BELLSOUTH Form 10Q, as of June 30, 1996

BELLSOUTH Form 10Q, as of September 30, 1996

GTE

	1991	1992	1993	1994	1995	Q1-96	Q2-96	Q3-96
Operating Revenues*	19,106	19,525	19,332	19,528	19,957	4,951	4,333	5,344
Total Dividends Paid*	1,446	1,593	1,748	1,801	1,824	458	457	457
Total # of Access Lines**	16,233	16,819	17,073	17,442	18,527	18,830	19,131	19,530
# of New Lines Since Previous Year**	423	586	254	369	1085	303	301	399

* (in millions of \$)

** (in thousands of lines)

Sources:

GTE Annual Report for the fiscal year ended December 31, 1993

GTE Annual Report for the fiscal year ended December 31, 1995

GTE Form 10Q, as of March 30, 1996

GTE Form 10Q, as of June 30, 1996

GTE Form 10Q, as of September 30, 1996

NYNEX

	1991	1992	1993	1994	1995	Q1-96	Q2-96	Q3-96
Operating Revenues*	13,255	13,183	13,408	13,307	13,407	3,254	3,446	3,424
Total Dividends Paid*		975	944	882	899	239	239	259
Total # of Access Lines**	15,300	15,600	16,000	16,600	17,100	17,319	17,670	17,890
# of New Lines Since Previous Year**		300	400	600	500	220	350	220

* (in millions of \$)

** (in thousands of lines)

Sources:

NYNEX Annual Report for the fiscal year ended December 31, 1993

NYNEX Annual Report for the fiscal year ended December 31, 1995

NYNEX Form 10Q, as of March 30, 1996

NYNEX Form 10Q, as of June 30, 1996

NYNEX Form 10Q, as of September 30, 1996

PACIFIC TELESIS

	1991	1992	1993	1994	1995	Q1-96	Q2-96	Q3-96
Operating Revenues*	9,168	9,108	9,244	9,235	9,042	2,334	2,393	2,418
Total Dividends Paid*	912	929	929	934	934	233	135	135
Total # of Access Lines**	14,262	14,551	14,873	15,315	15,782	16,009	16,214	16,320
# of New Lines Since Previous Year**		289	322	442	467	227	205	106

* (in millions of \$)

** (in thousands of lines)

Sources:

PACIFIC TELESIS Annual Report for the fiscal year ended December 31, 1993

PACIFIC TELESIS Annual Report for the fiscal year ended December 31, 1995

PACIFIC TELESIS Form 10Q, as of March 30, 1996

PACIFIC TELESIS Form 10Q, as of June 30, 1996

PACIFIC TELESIS Form 10Q, as of September 30, 1996

SBC

	1991	1992	1993	1994	1995	Q1-96	Q2-96	Q3-96
Operating Revenues*	7,424	7,744	8,073	8,448	8,938	2,345	2,410	2,456
Total Dividends Paid*	855	961	866	1,065	1,139	338	347	353
Total # of Access Lines**	12,328	12,803	13,238	13,612	14,223	14,466	14,632	14,799
# of New Lines Since Previous Year**	286	475	435	374	611	243	166	167

* (in millions of \$)

** (in thousands of lines)

Sources:

SBC Annual Report for the fiscal year ended December 31, 1993

SBC Annual Report for the fiscal year ended December 31, 1995

SBC Form 10Q, as of March 30, 1996

SBC Form 10Q, as of June 30, 1996

SBC Form 10Q, as of September 30, 1996

US WEST

	1991	1992	1993	1994	1995	Q1-96	Q2-96	Q3-96
Operating Revenues*	8,345	8,530	8,870	9,176	9,484	2,408	2,440	2,456
Total Dividends Paid*	968	264	852	1,172	1,037	308	630	335
Total # of Access Lines**	12,935	13,345	13,843	14,336	14,847	14,975	15,068	15,253
# of New Lines Since Previous Year**	373	410	498	493	511	128	93	185

* (in millions of \$)

** (in thousands of lines)

Sources:

US WEST Annual Report for the fiscal year ended December 31, 1993

US WEST Annual Report for the fiscal year ended December 31, 1995

US WEST Form 10Q, as of March 30, 1996

US WEST Form 10Q, as of June 30, 1996

US WEST Form 10Q, as of September 30, 1996